



THE UNIVERSITY
OF QUEENSLAND
AUSTRALIA

CREATE CHANGE

VENTURES

ilab Accelerator



PITCH
NIGHT



Turning innovators into **founders**

Ventures

At The University of Queensland (UQ), Ventures reflects the entrepreneurial spirit of our community – we know that while you can't predict the future, you can develop the knowledge, networks, and skills to flourish wherever life takes you.

Entrepreneurial thinking is a universal mindset that applies to every discipline, industry, and stage of discovery.

Ventures provides support at every stage of the entrepreneurial journey, from flexing creative muscles to launching a startup or social enterprise.

ventures.uq.edu.au
#ilab2023

ilab Accelerator

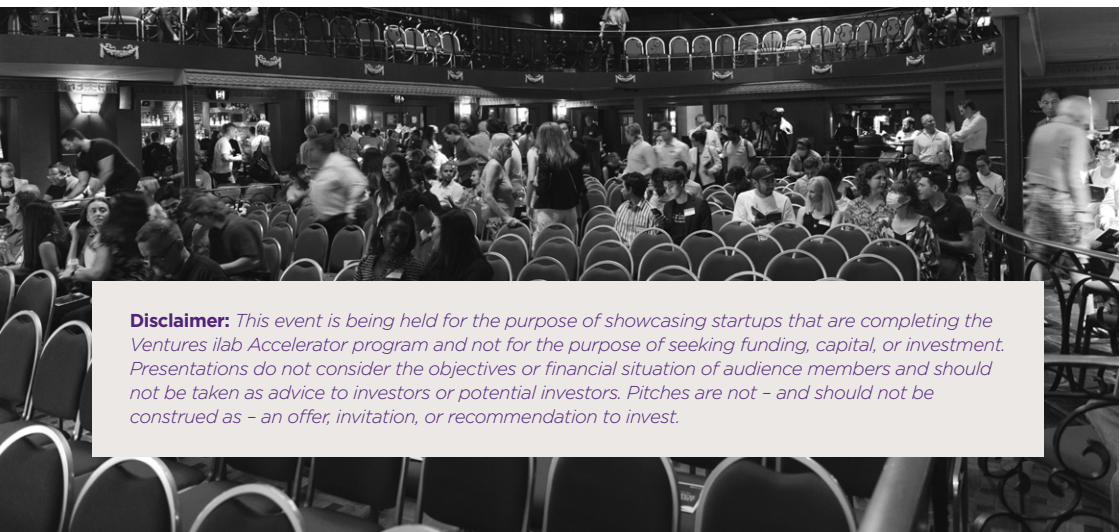
The Ventures ilab Accelerator, together with the incubator program, has supported 240+ startups that have raised more than \$109 million since 2012.

UQ is proud to present such an aspirational group of founders. This year, Ventures hosted one of its largest cohorts to date, with 11 startups. Our 18 founders come from diverse disciplines and backgrounds, each with their own story and unique pathway to innovation.

The Ventures team, including Entrepreneurs in Residence Zoë Black and Marc Orchard, have worked tirelessly with our passionate entrepreneurs for the past three months, providing mentorship and sharing real-world business experience.

Event overview

Time	Description
5.30pm	Doors open
6pm	Opening remarks
6.10pm	Pitches and Q&A
	1. Gutrition
	2. AutoPricer
	3. Expera
	4. IntelVest
	5. toki
	6. RÉÉ
	7. ExtrasJar
	8. HalalBee
	9. Tera
	10. Red-Point
	11. Herik Labs
7.50pm	Awards announcement
8pm	Networking and refreshments
9pm	Event closes



Disclaimer: *This event is being held for the purpose of showcasing startups that are completing the Ventures ilab Accelerator program and not for the purpose of seeking funding, capital, or investment. Presentations do not consider the objectives or financial situation of audience members and should not be taken as advice to investors or potential investors. Pitches are not – and should not be construed as – an offer, invitation, or recommendation to invest.*

Our speakers



Professor Deborah Terry AO

Vice-Chancellor and President, UQ



Nimrod Klayman

Head of Entrepreneurship, UQ



Siobhan Coster

Founder and CEO, Eclipse

ilab Accelerator team

Emily de la Peña



Ventures ilab Manager

Zoë Black



Ventures Entrepreneur in
Residence, Co-founder, Happy
Paws Happy Hearts

Marc Orchard



Ventures Entrepreneur in
Residence, Founder and
CEO, Airbooks

Welcome

Entrepreneurship isn't just for entrepreneurs. We encourage those from all backgrounds to become agile, creative, and confident leaders.

Our 2023 ilab cohort has continued to forge ahead in one of the most challenging and tumultuous periods of recent history. They are solving critical global challenges and positively impacting communities here in Australia and around the world.

At Ventures, we are committed to nurturing the innovators with great potential and accelerating their success with our expertise and guidance.

Our founders are building strong and sustainable businesses, and are to be congratulated on their tenacity, dedication, and determination to create cutting-edge innovations in times of uncertainty.

I'm thrilled to welcome you to Pitch Night, and give you a chance to from the stars of the show.

Nimrod Klayman

Head of Entrepreneurship, UQ



Our judging panel



Dr Rolf Gomes

Founder, Director and Cardiologist, Heart of Australia

Dr Gomes is an engineer turned cardiologist who founded Heart of Australia – a mobile specialist healthcare service in rural Australia. Under his leadership, the program has treated more than 15,000 patients and saved more than 600 lives.



Dr James Fielding

Founder and CEO, Audeara

Dr Fielding is also the Founder and Director of Robotics Engineering Research Laboratories, Founder and Director of Yumm! Confectionary, and Founder and former Director of Field Orthopaedics.



Kate Jones

Executive Director, Tech Council of Australia and Principal Advisor, Soda

Kate Jones has more than 20 years' experience in senior government and leaderships positions for a range of portfolios including State Development, Education, Tourism and Major Events, Innovation, and Climate Change.

Partner with us

We welcome and encourage involvement from the community and want you to help us grow the next generation of entrepreneurs.

- Be a mentor
- Engage in professional development workshops
- Host an intern
- Be a guest speaker
- Connect with researchers
- Give us your challenge

ventures.uq.edu.au/partner



Choose our **winner**

Your vote counts! Help us determine the winning team of the **ilab People's Choice Award**.

The ilab Accelerator Pitch Night is a chance to celebrate our startups as they reach the end of the program. With this, UQ is awarding two cash prizes worth \$5000: the **ilab Entrepreneur of the Year Award** and the **ilab People's Choice Award**.

The process is simple:

- open a browser and visit **bit.ly/ilab2023vote** or snap the QR code to the right
- select the startup that gave your favourite pitch and submit.
- sit back and watch the announcement.



Our **supporters**

The 2023 ilab Accelerator Pitch Night awards were made possible thanks to the generosity of:



Jason Titman

Executive Founder and Director, integr8 Group



Tanya Titman

Chief Digital and Innovation Partner, BDO



Daniel Wessels

Chief Executive Officer, Jacaranda Finance



Making it easy to navigate food intolerances

Dr Claire Naughtin

Gutrition is on a mission to make great meals that every gut can enjoy. Our all-in-one platform makes it easy for the 6.5 million Aussies living with a food intolerance to cook meals without the fuss or fear of an upset tummy.

You pick what you want to cook, we source the intolerance-friendly ingredients, and our dietitian-approved recipes guide you each step of the way.

hello@gutrition.com.au

[gutrition.com.au](https://www.gutrition.com.au)



Watch Gutrition's video
bit.ly/ilab2023FoundersSeries





New car buying app with instant results

Rob Stankiewicz

AutoPricer is an exciting new way to buy the car of your dreams without the stress and headaches, all the while knowing you are getting a great car at a great price. We are a technology-based company with a long history of industry connections that allow us to obtain the best deal for the consumer.

At the same time, we keep acquisition costs low and customer satisfaction high for our dealer partners Australia-wide. Our customers connect with our dealer network via our platform, and benefit from pre-negotiated prices for the new car of their choice. No stress. No wasted weekends. Just the joy of a new car!

helloautopricer@gmail.com



Watch AutoPricer's video
bit.ly/ilab2023FoundersSeries





A platform to uncover Australia's most unique destinations

Fraser Erskine

Travellers around the world are forever searching for hidden gems and off-the-beaten-track experiences that make a destination truly special. But how can they uncover this information without local insights?

Expera is creating a platform that helps time-poor travellers get the inside scoop on millions of destinations around the world. We crowdsource and verify authentic travel content from local experts so that travellers can stay better informed on the road and make the most of their limited time off.

ferskine@expera.world

expera.world



Watch Expera's video
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intelVest

Protecting our firefighters through real-time monitoring of overexertion

Tiarna McElligott

Overexertion is responsible for more than half of all firefighter deaths. At IntelVest, we believe that we simply cannot afford to lose our brave firefighters to such a preventable cause. That's why we are committed to developing real-time monitoring technology that can provide crucial data on firefighter exertion levels, enabling proactive measures to be taken to prevent overexertion and keep our firefighters safe.

IntelVest's state-of-the-art technology provides a fail-safe solution that can be seamlessly integrated into current processes to provide vital data and insights, and protect the people who risk their lives to protect us.

tiarna@intelvesttechnologies.com

intelvesttechnologies.com



Watch IntelVest's video
bit.ly/ilab2023FoundersSeries





Making social connection spontaneously accessible

Dr Kana Imuta

Social connection is vital to our mental and physical wellbeing. That's why 'toki' - which in Japanese means 'a moment in time' - is all about making social connections spontaneously accessible.

We are on a journey to develop an app where users can suggest whatever they feel like doing (e.g. "I'd love to have someone join me on my walk with my dog this afternoon!"), and find others to share the moment together.

hello@wannatoki.com

wannatoki.com



Watch toki's video
bit.ly/ilab2023FoundersSeries





Plunging your love for coffee into an impactful social and sustainable cause

Juan Ramon Rangel Silva and Dahra Flaherty

Demand for ethical and sustainable coffee has expanded in recent years. Globally, this rate is projected to increase by 15% each year until 2025. Unfortunately, exploitation in the coffee supply chain discourages farmers from harvesting coffee ethically and sustainably.

RÉE's mission is to plant the bean of change in the industry by offering sustainably sourced quality coffee, and implementing a traceable social business model. We aim to replicate this model across the globe, wherever there are coffee-craving consumers. This model enables us to take consumers on an exciting flavourful coffee journey, and generate a novel circular pricing system, which sets the farmers up financially.

international@ree-mexico.com

ree-coffeeoriginals.com



Watch RÉE's video
bit.ly/ilab2023FoundersSeries





Blending insurance with investment

Reece Frazier and John Connor

ExtrasJar has flipped the insurance industry on its head by offering a unique solution that combines the benefits of both insurance and investment.

Our innovative platform provides insurance as an investment. It allows household CFOs to reduce their insurance costs while building wealth and protection for the future. By switching all or part of their insurance premium into an investment product as a bond against future risk, our customers can achieve the best of both worlds – cover for future risks and financial growth.

hello@extrasjar.com

extrasjar.com



Watch ExtrasJar's video
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HalalBee

Discover halal food options near you

Naajihah Syed Mahmood

For Muslims in Australia, eating halal and finding choices and variety can be a struggle. HalalBee is making halal-friendly options more visible and accessible by verifying the halal status of restaurants and categorising them against our internal criteria.

This allows our consumers to feel more confident and comfortable with the choices they make every day without compromising their religious beliefs.

salaam@halalbee.au

halalbee.au



Watch HalalBee's video
bit.ly/ilab2023FoundersSeries



TERA

Turning CO2 emissions into sustainable products

Alex Jeremijenko, Lachlan Jeremijenko and Alexander Bell

We're facing an existential threat caused by 37 billion metric tonnes of CO2 emissions being released into the atmosphere annually, and we only have 20 years to address the issue.

At Tera, we tackle the issue at its source by capturing these emissions and turning them into value-add sustainable products.

lachlan.jeremijenko@teraco.com.au

teraco.com.au



Watch Tera's video
bit.ly/ilab2023FoundersSeries





World's first augmented reality rock climbing guide app

Martin Mora and Matthew Robbins

Red-Point is the first ever Augmented Reality climbing guide. Keeping our users top-of-mind, we designed the Red-Point app to function with no internet connection. Users can download the climbing areas to their device and see the 3D rendered routes and information appear right in front of their eyes through their smartphone's camera.

By connecting with other users, climbers can interact and compete with friends, helping them to improve and participate even more in the sport they love. Join Red-Point and help us create the world's largest community of climbers.

martin@red-point.com.au

red-point.com.au



Watch Red-Point's video
bit.ly/ilab2023FoundersSeries





3D printing the most efficient rocket engine in Australia

Jason Storey, Toby van den Herik, Simone Wilson and Isaiah Stook

Herik Labs are developing rocket engines powered by renewables that can do anything from landing lunar rovers to launching hundreds of satellites at once.

Using metal 3D printing, they can be manufactured in a fraction of the time, cost, and environmental footprint of traditional rocket engines. Australia is well-positioned to be a world leader in space (literally) - and we are on a mission to launch us there!

enquiries@heriklabs.com

heriklabs.com



Watch Herik Lab's video
bit.ly/ilab2023FoundersSeries



Alumni highlights



Bloom Impact Investing

bloom-impact.com

Since participating in the 2021 ilab Accelerator program, Bloom has raised \$1.2 million to make investing in renewable energy projects and cleantech accessible to everyone, not just the ultra-wealthy.



Endla

endla.com

Endla received US\$125,000 in backing from the world's biggest startup accelerator, Y Combinator. Endla was chosen by Y Combinator to take part in their (US) Summer 2021 program.



Uuvipak

uuvipak.com

In 2022, Uuvipak won \$50,000 through Nespresso Australia's StartCup competition to fund its circular economy vision with their edible products including coffee cups and bowls.



Valiant Space

[valiant.space.com](https://valiant.space)

Since 2020, Valiant Space has received \$970,000 in grant funding and has commenced testing of its 'non-toxic' space-based thruster. Testing marks the first step towards creating an Australian designed and manufactured liquid-fuelled rocket engine.



Stripped Supply

stripped.supply

Stripped Supply, 2021 Accelerator Pitch Night winner, continues to help 1.7 million Australian diabetics receive their medication on time with Australia's first diabetes subscription box.



Vacayit

vacayit.com

Vacayit, 2022 ilab Accelerator Pitch Night participant, is making travel more accessible and simple with its audio storytelling platform for bland and low vision tourists.

Thank you

We're proud of what our remarkable founders have achieved.

On behalf of UQ, we would like to express our sincere thanks to our speakers, mentors, founders, and all who have contributed to the development and delivery of the 2023 Ventures ilab Accelerator program.

We appreciate all those who have joined us to celebrate this milestone occasion for this year's ilab founders. We encourage you to share moments from tonight on social media using **#ilab2023**.

UQ is proud to be a part of Australia's entrepreneurial ecosystem. By working together, we will venture forward to create new opportunities and address today's complex and interconnected global challenges. Connect with us and follow our founders on their journey **@UQVentures**.

Keep in touch

Find out about the next Accelerator program as well as the latest Ventures programs, events, and hackathons by joining our newsletter.

ventures.uq.edu.au





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